MEMORANDUM

TO: Programs, Projects and Operations Subcommittee
FROM: Heather Guthridge, Purchasing Agent
DATE: November 1, 2011
Re: Purchase of 2012 District Vehicles and 2012, 50-Ton Lowbed Trailer

In conjunction of the approval of the FY 2012 budget, request for bids for the purchase of District vehicles were received and opened on October 31, 2011 at 2:30 p.m. in the District’s Office. The bid summary sheets are attached for your review. All submitted bids met required specifications. Staff recommendation is as follows:

Bid Item A – 2012, Compact/Mid-Size, Extended Cab, 4WD, Pickup Truck: The staff recommends that the low and best bid of $12,623 submitted by Gregg Young Chevrolet for a 2012 Chevrolet Colorado be accepted with the trade-in of the District’s 2006 Chevrolet Colorado, 4WD, Extended Cab, Pickup Truck, serial number 1GCDT196268228307.

Bid Item B – 2012, 1 Ton, 4WD, Extended Cab, Diesel, Pickup Truck with Tow Package: The staff recommends that the low and best bid of $28,706 submitted by Woodhouse Ford for a 2012, Ford F-350 Super Duty SRW be accepted with the trade-in of the District’s 2000 Ford F-250, 4WD, Super Cab, Diesel Pickup Truck, serial number 1FTNX21F0YEB79767.

Bid Item C – 2012, ¾ Ton, 4WD, Chassis-Cab, Pickup Truck: The staff recommends that the low and best bid of $14,725 from Lee Sapp Ford for a 2012, Ford F-250, Chassis-Cab be accepted with trade-in of the District’s 2008 Ford F-250, 4WD, Chassis-Cab, Pickup Truck, serial number 1FDNF215X3EA28831.

Bid Item D – 2012, Hydraulic, Self-Lifting, Detachable, Gooseneck, Triple Axle, 50-Ton Lowbed Trailer: The staff recommends that the low and best bid of $42,152 from Nebraska Machinery for a 2012, Load King 553SS be accepted with the trade-in of the District’s 1991, Etnyre Model CRGN40TD3, 3-Axle, 40-Ton, Lowbed Equipment Trailer, serial number 1E9P23304ME111116.

The 2012 vehicles come to an expensed total of $56,054 which is below the budgeted amount of $79,500. The 2012 heavy equipment comes to an expensed total of $42,152 which is below the budgeted amount of $60,000.
### Bid Summary Form - A
Compact/Mid-Size, Extended Cab, 4WD, Pickup Truck

Opening: October 31, 2011 @ 2:30 p.m.

<table>
<thead>
<tr>
<th>Dealer/Make</th>
<th>Gregg Young Chevrolet</th>
<th>Woodhouse</th>
<th>Sid Dillon</th>
<th>Archer Perdue Suzuki</th>
</tr>
</thead>
<tbody>
<tr>
<td>A. Total Price</td>
<td>$19,623</td>
<td>$20,117</td>
<td>$19,630</td>
<td>$27,114</td>
</tr>
<tr>
<td>B. Total Price with</td>
<td>$12,623</td>
<td>$14,117</td>
<td>$15,630</td>
<td></td>
</tr>
<tr>
<td>trade-in</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>C. Trade-in allowance</td>
<td>$7,000</td>
<td>$6,000</td>
<td>$4,000</td>
<td></td>
</tr>
<tr>
<td>D. Delivery Date</td>
<td>8 weeks</td>
<td>90-120 days</td>
<td>40-90 days</td>
<td></td>
</tr>
<tr>
<td>E. Warranty</td>
<td>3 year 36,000 full</td>
<td>*See attached</td>
<td>3yr/56,000 full</td>
<td>7 yr/100,000 power</td>
</tr>
<tr>
<td></td>
<td>5yr/100,000 power</td>
<td></td>
<td>train</td>
<td></td>
</tr>
<tr>
<td></td>
<td>train</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>6yr/100,000 corr./rust</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>F. Vehicle Type</td>
<td>2012 Chevrolet</td>
<td>2012 Chevrolet</td>
<td>2012 Chevrolet</td>
<td>2012 Suzuki</td>
</tr>
<tr>
<td></td>
<td>Colorado</td>
<td>Colorado</td>
<td>Colorado</td>
<td>Equator</td>
</tr>
<tr>
<td>G. Engine Size</td>
<td>3.7L, 5 cyl.</td>
<td>3.7L, 5 cyl.</td>
<td>3.7L, 5 cyl.</td>
<td>4.0L, V6 Gasoline</td>
</tr>
<tr>
<td></td>
<td>Gasoline</td>
<td>Gasoline</td>
<td>Gasoline</td>
<td></td>
</tr>
</tbody>
</table>

| Dealer/Make                  | Lee Sapp Ford         |           |            |                      |
|------------------------------|                       |           |            |                      |
| A. Total Price               | $20,426               |           |            |                      |
| B. Total Price with          | $12,926               |           |            |                      |
| trade-in                     |                       |           |            |                      |
| C. Trade-in allowance        | $7,500                |           |            |                      |
| D. Delivery Date             | 1 week                |           |            |                      |
| E. Warranty                  | 3 yr/36,000 full      |           |            |                      |
|                             | 5 yr/ 60,000 power    |           |            |                      |
|                             | train                 |           |            |                      |
| F. Vehicle Type              | 2011 Ford Ranger      |           |            |                      |
| G. Engine Size               | 4.0 L, V6 Gasoline    |           |            |                      |

Staff recommends the lowest and best bid of $12,623 from Gregg Young Chevrolet be accepted.
### Bid Summary Form - B
1 Ton, 4WD, Extended Cab, Diesel, Pickup Truck

Opening: October 31, 2011 @ 2:30 p.m.

<table>
<thead>
<tr>
<th>Dealer/Make</th>
<th>Woodhouse</th>
<th>Lee Sapp Ford</th>
<th>Sid Dillon</th>
<th>Sid Dillon</th>
</tr>
</thead>
<tbody>
<tr>
<td>A. Total Price</td>
<td>$33,206</td>
<td>$34,324</td>
<td>$33,396</td>
<td>$33,693</td>
</tr>
<tr>
<td>B. Total Price with trade-in</td>
<td>$28,706</td>
<td>$28,824</td>
<td>$30,396</td>
<td>$30,693</td>
</tr>
<tr>
<td>C. Trade-in allowance</td>
<td>$4,500</td>
<td>$5,500</td>
<td>$3,000</td>
<td>$3,000</td>
</tr>
<tr>
<td>D. Delivery Date</td>
<td>90-120 days</td>
<td>8 weeks</td>
<td>40-90 days</td>
<td>40-90 days</td>
</tr>
<tr>
<td>E. Warranty</td>
<td>3yr/36,000 mi. full</td>
<td>5yr/60,000 power train</td>
<td>*See attached</td>
<td>*See attached</td>
</tr>
<tr>
<td></td>
<td>5yr/100,000 engine</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>G. Engine Size</td>
<td>6.7 L, V8 Power Stroke Diesel</td>
<td>6.7 L, V8 Power Stroke Diesel</td>
<td>6.7 L, V8 Power Stroke Diesel</td>
<td>6.6 L, V8 Duramax Turbo Diesel</td>
</tr>
</tbody>
</table>

Staff recommends the lowest and best bid of $28,706 from Woodhouse be accepted.
Bid Summary Form - C
¾ Ton, 4WD, Chassis-Cab, Pickup Truck

Opening: October 31, 2011 @ 2:30 p.m.

<table>
<thead>
<tr>
<th>Dealer/Makel</th>
<th>Lee Sapp Ford</th>
<th>Sid Dillon</th>
<th>Woodhouse</th>
<th>Sid Dillon</th>
</tr>
</thead>
<tbody>
<tr>
<td>A. Total Price</td>
<td>$24,725</td>
<td>$23,130</td>
<td>$23,713</td>
<td>$24,353</td>
</tr>
<tr>
<td>B. Total Price with trade-in</td>
<td>$14,725</td>
<td>$16,130</td>
<td>$16,913</td>
<td>$17,353</td>
</tr>
<tr>
<td>C. Trade-in allowance</td>
<td>$10,000</td>
<td>$7,000</td>
<td>$6,800</td>
<td>$7,000</td>
</tr>
<tr>
<td>D. Delivery Date</td>
<td>8 weeks</td>
<td>40-90 days</td>
<td>90-120 days</td>
<td>40-90 days</td>
</tr>
<tr>
<td>E. Warranty</td>
<td>3yr/36,000 full 5yr/60,000 power train</td>
<td>*See attached</td>
<td>*See attached</td>
<td></td>
</tr>
<tr>
<td>F. Vehicle Type</td>
<td>2012 Ford F-250 Chassis Cab</td>
<td>2012 Chevrolet Silverado 2500HD</td>
<td>2012 Ford F-250 Chassis Cab</td>
<td>2012 Ford F-250</td>
</tr>
<tr>
<td>G. Engine Size</td>
<td>6.2 L, V8 Gasoline</td>
<td>6.0 L, V8 Gasoline</td>
<td>6.2 L, V8 Gasoline</td>
<td>6.2 L, V8 Gasoline</td>
</tr>
</tbody>
</table>

Staff Recommends the lowest and best bid of $14,725 from Lee Sapp Ford be accepted.
**Bid Summary Form - D**  
Hydraulic, Self-Lifting, Detachable, Gooseneck, Triple Axle, 50-Ton, Lowbed Trailer

Opening: October 31, 2011 @ 2:30 p.m.

<table>
<thead>
<tr>
<th>Dealer/Make</th>
<th>Nebraska Machinery</th>
<th>Nebraska Machinery</th>
<th>Murphy Tractor Trailer</th>
<th>Young Truck Trailer</th>
</tr>
</thead>
<tbody>
<tr>
<td>A. Total Price</td>
<td>$66,377</td>
<td>$69,126</td>
<td>$55,547</td>
<td>$61,745</td>
</tr>
<tr>
<td>B. Total Price with trade-in</td>
<td>$42,152</td>
<td>$44,901</td>
<td>$45,547</td>
<td>$46,745</td>
</tr>
<tr>
<td>C. Trade-In allowance</td>
<td>$24,225</td>
<td>$24,225</td>
<td>$10,000</td>
<td>$15,000</td>
</tr>
<tr>
<td>D. Delivery Date</td>
<td>22-24 weeks</td>
<td>June 2012</td>
<td>10 weeks</td>
<td>12-14 weeks</td>
</tr>
<tr>
<td>E. Warranty</td>
<td></td>
<td></td>
<td>1 year parts and labor</td>
<td>*See attachment</td>
</tr>
<tr>
<td>F. Vehicle Type</td>
<td>Load King 553 SS</td>
<td>Trail King TK102HDG</td>
<td>Eager Beaver 50GSL-3</td>
<td>Jet Company LowBoy</td>
</tr>
<tr>
<td>G. Engine Size</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Dealer/Make</th>
<th>Roadbuilders</th>
<th>Mid-States Utility</th>
</tr>
</thead>
<tbody>
<tr>
<td>A. Total Price</td>
<td>$65,353</td>
<td>$65,900</td>
</tr>
<tr>
<td>B. Total Price with trade-in</td>
<td>$49,353</td>
<td>$51,900</td>
</tr>
<tr>
<td>C. Trade-In allowance</td>
<td>$16,000</td>
<td>$14,000</td>
</tr>
<tr>
<td>D. Delivery Date</td>
<td>250 days</td>
<td>120 days</td>
</tr>
<tr>
<td>E. Warranty</td>
<td></td>
<td></td>
</tr>
<tr>
<td>F. Vehicle Type</td>
<td>Etnyre PRTN55ETD3</td>
<td>Landoll 855</td>
</tr>
<tr>
<td>G. Engine Size</td>
<td>N/A</td>
<td>N/A</td>
</tr>
</tbody>
</table>

Staff recommends the lowest and best bid of $42,152 from Nebraska Machinery be accepted.
Sid Dillon Vehicle Warranties

Basic:
3 years/36,000 miles

Drivetrain:
5 years/100,000 miles

Corrosion:
3 years/36,000 miles
Rust-Through
6 years/100,000 miles

Emissions:
Gas Engine
2 years/24,000 miles
Diesel Engine
5 years/50,000 miles

Roadside Assistance:
5 years/100,000 miles

Young Truck Trailer Warranty

Structural:
2 years

Axle:
5 years/500,000 miles

Suspension:
2 years/200,000 miles

Lights & Valves:
1 year

Paint:
1 year