

MEMORANDUM

TO: Programs, Projects and Operations Subcommittee

Re: Purchase of 2010 District Vehicles

DATE: October 1, 2009

FROM: Jean Friends Tait, Purchasing Agent

In conjunction of the approval of the FY 2010 budget, request for bids for the purchase of the following was received and opened on October 1, 2009 at 10:00 a.m. in the District's Office. The bid summary sheets are attached for your review. All submitted bids met required specifications.

Staff recommendation is as follows:

Bid Item A – 2010, 7-Passenger Van, Extended Length: The staff recommends that the low and best bid of \$19,770 from Woodhouse Auto Family be accepted with trade-in of the District's 1999, Ford Windstar, serial number 2FMZA5144XBA73833.

Bid Item B – 2010, Mid-Size, AWD, Sport Utility Vehicle, Hybrid: The staff recommends that the low and best bid of \$ \$23,241 from Woodhouse Auto Family be accepted with trade-in of the District's 2003, Ford Explorer, serial number 1FMZU72KX3ZA23445.

Bid Item C – 2010, Compact, Extended Cab, 4WD, Pickup Truck: The staff recommends that the low and best bid of \$17,700 from Woodhouse Auto Family be accepted with trade-in of the District's 1997, Chevrolet S-10, serial number 1GCDT14XXV8147618.

Bid Item D – 2010, ¾ Ton, 4WD, Extended Cab, Pickup Truck w/Tow Package: The staff recommends that the low and best bid of \$14,570.71 from Performance Ford be accepted with trade-in of the District's 2000, Ford F-250, 4WD, Extended Cab, Pickup Truck, serial number 1FTNX21F2YEB79768.

Bid Item E – 2010, 1 Ton, Extended Chassis-Cab, Diesel, Truck: The staff recommends that the low and best bid of \$25,514 from Eck Ford be accepted with trade-in of the District's 2001, Ford F-350, Chassis-Cab Truck with Service Box, serial number 1FDWF37S01EB26067.

The 2010 vehicles come to an expensed total of \$100,795.71 which is within the budgeted amount of \$126,500.

Bid Summary Form – A

2010, 7 Passenger Van, Extended Length

Opening: October 1, 2009 @ 10:00 a.m.

Dealer/Make	Woodhouse	Performance Toyota
A. Bid Price	19,770	24,415
B. Trade allowance	2,000	1,200
C. Without Trade	21,770	25,615
D. Type Vehicle	Chrysler Town & Country	Toyota Sienna
E. Engine Size	3.3 liter	3.5 liter
F. EPA MPG Combined (City/Hwy)	19 mpg	19 mpg
G. Warranty	3/36,000	3/36,000
H. Delivery	90-120 days	30 days

Bid Summary Form – B

2010, Mid-Size, AWD, Sport Utility Vehicle, Hybrid

Opening: October 1, 2009 @ 10:00 a.m.

Dealer/Make	Woodhouse	Eck Ford	Performance Ford	Performance Toyota
A. Bid Price	23,241	24,631	26,860.01	31,111
B. Trade allowance	5,500	4,000	3,500	4,500
C. Without Trade	28,741	28,631	30,360.01	35,611
D. Type Vehicle	Ford Escape	Ford Escape	Ford Escape	Toyota Highlander
E. Engine Size	2.5 I4	2.5 I4	2.5 I4	3.3 L
F.EPA MPG Combined (City/Hwy)	32 mpg	32 mpg	32 mpg	26 mpg
G. Warranty	3/36,000	3/36,000	3/36,000	3/36,000
H. Delivery	90-120 days	90-120 days	90-120 days	30 days

Bid Summary Form – C

2010, Compact, Extended Cab, 4WD, Pickup Truck

Opening: October 1, 2009 @ 10:00 a.m.

Dealer/Make	Woodhouse	Performance Ford	Eck Ford	Lee Sapp	Atchley Ford	Gregg Young Chevrolet	Performance Toyota
A. Bid Price	17,700	18,242.35	18,342	18,453	19,275	19,299	25,106
B. Trade allowance	2,500	2,000	1,800	1,700	800	700	2,200
C. Without Trade	20,200	20,242.35	20,142	20,153	20,075	19,999	27,306
D. Type Vehicle	Ranger	Ranger	Ranger	Ranger	Ranger	Colorado	Tacoma
E. Engine Size	4.0 liter	4.0 liter	4.0 liter	4.0 liter	4.0 liter	3.7 liter	4.0 liter
F. EPA MPG Combined (City/Hwy)	16 mpg	16 mpg	16 mpg	16 mpg	16 mpg	20 mpg	19 mpg
G. Warranty	3/36,000	3/36,000	3/36,000	3/36,000	3/36,000	3/36,000	3/36,000
H. Delivery	90-120 days	90-120 days	90-120 days	60 days	90-120 days	60 days	30 days

Bid Summary Form – D

2010, ¾ Ton, 4WD, Extended Cab, Pickup Truck with Tow Package

Opening: October 1, 2009 @ 10:00 a.m.

Dealer/Make	Performance Ford	Atchley Ford	Lee Sapp	Woodhouse	Eck Ford	Gregg Young Chevrolet
A. Bid Price	14,570.71	15,325	16,549	17,823	18,503	19,720
B. Trade allowance	7,000	6,000	8,000	3,500	3,000	6,950
C. Without Trade	21,570.71	21,325	24,549	21,323	21,503	26,670
D. Type Vehicle	F-250	F-250	F-250	F-250	F-250	Silverado 2500
E. Engine Size	5.4 liter	5.4 liter	5.4 liter	5.4 liter	5.4 liter	6.0 liter
F. EPA MPG Combined (City/Hwy)	Not listed	Not listed	Not listed	Not listed	Not listed	Not listed
G. Warranty	3/36,000	3/36,000	3/36,000	3-36,000	3/36,000	3/36000
H. Delivery	60 days	60 days	60 days	90-120 days	60 days	60 days

* Edmund's and the EPA websites were the research source for EPA's mpg rates; 2009 and 2010 mpgs were not listed.

Bid Summary Form – E

2010, 1 Ton, Extended Chassis-Cab, Diesel, Truck

Opening: October 1, 2009 @ 10:00 a.m.

Dealer/Make	Eck Ford	Woodhouse	Atchley Ford	Performance Ford	Lee Sapp
A. Bid Price	25,514	26,427	26,500	27,481.29	28,220
B. Trade allowance	5,500	4,300	4,500	2,500	4,500
C. Without Trade	31,014	30,727	31,000	29,981.29	32,720
D. Type Vehicle**	F-350	F-350	F-350	F-350	F-350
E. Engine Size	6.4 liter	6.4 liter	6.4 liter	6.4 liter	6.4 liter
F. EPA MPG Combined (City/Hwy)*	Not listed	Not listed	Not listed	Not listed	Not listed
G. Warranty	3/36,000	3/36,000	3/36,000	3/36,000	3/36,000
H. Delivery	60 days	90-120 days	90-120 days	60 days	30 days

* Edmund's and the EPA websites were the research source for EPA's mpg rates; 2009 and 2010 mpgs were not listed.

** Received an email from Gregg Young Chevrolet on September 23, 2009 informing me that Chevy production had suspended the 2010 model year on the 1 ton extended cab pickups.