

MEMORANDUM

TO: Programs, Projects and Operations Subcommittee

SUBJ: Purchase of 2008 District Vehicles, Agricultural Tractor, and Side-Dump Trailer

DATE: October 31, 2007

FROM: Jean Friends Tait, Purchasing Agent

In conjunction of the approval of the FY 2008 budget, request for bids for the purchase of the following items was received and opened on October 30, 2007 at 2:00 p.m. in the District Office. The bid summary sheets are attached for your review. The staff recommendation is as follows:

Two – 2008, Compact/Mid-Size Extended Cab, 4WD, Pickup Trucks (Bid Item A): The staff recommends that the low and best bid of \$34,318 from Anderson Ford be accepted with trade-in of the District's 2000 Chevrolet S-10, 4WD, Pickup Truck, serial #1GCDT19W0Y8195018.

One – 2008, Mid-Size, 4WD, Sport Utility Vehicle (Bid Item B): The staff leaves it to the Subcommittee to recommend one of the following low and best bids of \$16,971 from Anderson Ford for a gasoline engine (13 mpg/city or 19 mpg/highway), sport utility vehicle **OR** low and best bid of \$20,263 from Anderson Ford for a hybrid engine (29 mpg/city or 27 mpg/highway), sport utility vehicle with trade-in of the District's 2003, Ford Explorer, 4WD, Sport Utility Vehicle, serial # 1FMZU72K83ZA23444.

One – 2008, John Deere, 5425, Agricultural Tractor (Bid Item C): The staff recommends that the low and best bid of \$35,998 from A&M Green Power be accepted.

One – 2008 Side-Dump Trailer (Bid Item D): The staff recommends that the low and best bid of \$35,298.88 from Smith Co. Side Dump Trailers be accepted

The 2008 vehicles and heavy equipment comes to an expensed total of \$122,585.88 or \$125,877.88 depending on the Subcommittee's decision of item B. The budgeted amount for these items is \$140,000. *The staff's recommendation is to accept the low and best bids for items A, B, C, and D and respectfully requests the Subcommittee determine the purchase of either a gasoline or hybrid engine SUV.*

Informal Bid Summary "A"

2, 2008, Compact/Mid-Size, Extended Cab, 4WD, Pickup Truck

Opening: October 30, 2007
2:00 p.m.

Dealer/Make	Anderson Ford	Woodhouse	*Lee Sapp
A. Total Price	\$37,318	\$40,760	
B. Total Price with trade in 2000 Chevrolet S-10 Serial # 1GCDT19W0Y8195018	\$34,318	\$37,260	
C. Trade in allowance	\$3,000	\$3,500	
D. Delivery Date	90 days	90 days	
E. Warranty	3yr/36,000 5yr/60,000 power train & roadside assistance	3yr/36,000	
F. Vehicle Type	Ranger XLT	Nissan Frontier	

Staff recommends the low and best bid of \$ 34,318 submitted by Anderson Ford for 2, 2008, Compact/Mid-Size, Extended Cab, 4WD, Pickup Truck with trade-in of the District's 2000 Chevrolet S-10, Serial # 1GCDT19W0Y8195018.

**Lee Sapp identified a pricing error and respectfully requested to decline their bid.*

Informal Bid Summary "B"

2008, Mid-Size, 4WD, Sport Utility Vehicle
Gasoline Engine

Opening: October 30, 2007
2:00 p.m.

Dealer/Make	Anderson Ford	Woodhouse	*Lee Sapp
A. Total Price	\$22,471	\$23,280	
B. Total Price with trade in 2003 Ford Explorer Serial # 1FMZU72K83ZA23444	\$16,971	\$17,780	
C. Trade in allowance	\$5,500	\$5,500	
D. Delivery Date	90 days	90 days	
E. Warranty	3yr/36,000 5yr/60,000 Power train & roadside assistance	3yr/36,000	
F. Vehicle Type	Explorer XLT	Nissan XTerra	

Staff recommends the low and best bid of \$16,971 submitted by Anderson Ford for a 2008, Mid-Size, 4WD, Sport Utility Vehicle with trade-in of the District's 2003 Ford Explorer, Serial # 1FMZU72K83ZA23444 or (continued on next chart)
**Lee Sapp identified a pricing error and respectfully requested to decline their bid.*

Informal Bid Summary "B"

2008, Mid-Size, 4WD, Sport Utility Vehicle
Hybrid Engine

Opening: October 30, 2007
2:00 p.m.

Dealer/Make	Anderson Ford	Woodhouse	Lee Sapp
A. Total Price	\$25,763	\$19,200	\$25,760
B. Total Price with trade in 2003 Ford Explorer Serial # 1FMZU72K83ZA23444	\$20,263	\$13,700	\$20,760
C. Trade in allowance	\$5,500	\$5,500	\$5,000
D. Delivery Date	90 days	90 days	90 days
E. Warranty	Extended hybrid warranty, 3yr/36,000 5yr/60,000 power train & roadside assistance 8yr/100,000 Hybrid Extended Warranty	3yr/36,000	3yr/36,000 5yr/60,000 power train & roadside assistance
F. Vehicle Type	Escape Hybrid	Nissan Rogue	Escape Hybrid

Or staff recommends the low and best bid of \$ 20,263 submitted by Anderson Ford for a 2008, Mid-Size, 4WD, Sport Utility Vehicle hybrid with trade-in of the District's 2003 Ford Explorer, Serial # 1FMZU72K83ZA23444.

Informal Bid Summary "C"

2008, John Deere, 5425, Agricultural Tractor

Opening: October 30, 2007
2:00 p.m.

Dealer/Make	Bennington	A&M Green Power	Platte Valley	North East Equipment	Pender Implement
A. Total Price	\$36,229.95	\$35,998	\$36,501	\$37,623	\$36,995
B. Delivery date	90 days	90 days	90 days	90 days	90 days
C. Warranty	2yr/2,000 hrs	2yr/2,000 hrs	2yr/2,000 hrs	2yr/2,000 hrs	2yr/2,000hrs

Staff recommends the low and best bid of \$ 35,998 submitted by A&M Green Power for a 2008 John Deere, 5425 Agricultural Tractor.

Informal Bid Summary "D"
2008, Side Dump Trailer

Opening: October 30, 2007
2:00 p.m.

Dealer/Make	Sapp Brothers	*Side Dump Inc	Smith Co	Murphy	Sidump'r
A. Total Price	\$39,455		\$35,298.88	\$42,976	\$38,315
B. Delivery date	90 days		3 weeks	6 months	3 weeks
C. Trailer Make	Circle R	SDI	Smith Co	Trail King	Sidedump'r
D. Warranty	1 year	1 year	1 year	1 year	1 year

Staff recommends the low and best bid of \$35,298.88 submitted by Smith Co for a 2008 Side Dump Trailer.
*Side Dump Inc's bid did not meet District specifications.